



The Nonprofit Handbook: Everything You Need To Know To Start and Run Your Nonprofit Organization

Gary M Grobman Ph.D.

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The Nonprofit Handbook, Seventh Edition is the most up-to-date and useful publication for those starting a nonprofit or for those already operating one. This Handbook is based on The Pennsylvania Nonprofit Handbook, a book originally published in 1992 with the help of more than two-dozen nonprofit executives and attorneys and now in its 10th edition. Each easy-to-read chapter includes a synopsis, useful tips, and resources to obtain more information. This essential reference tool includes: Information about current laws, court decisions, and regulations that apply to nonprofits; two full pages devoted to each state and the District of Columbia; practical advice on running a nonprofit, including chapters on grant-writing, communications, fundraising, quality management, insurance, marketing, lobbying, personnel, fiscal management, nonprofit ethics, and 23 other chapters. Included is information on applying for federal and state tax-exempt status, how to write effective grant applications, how to hire and fire, Internet resources for nonprofits, how to develop a strategic plan, and how to plan for a program evaluation.

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